



GO BEYOND

PRATT & WHITNEY

Pratt & Whitney is a world leader in the design, manufacture and service of aircraft engines and auxiliary power units.

At Pratt & Whitney, we believe that powered flight has transformed – and will continue to transform – the world. It's an engine for human progress and an instrument to rise above. That's why we work with an explorer's heart and a perfectionist's grit to design, build, and service the world's most advanced and unrelenting aircraft engines. We do this as a way of turning the possibilities into realities – so our customers can connect people,

grow economies, and protect the world. This is our mission, and a challenge to which we rise every day. It's about innovating and engineering a new and exciting future for aviation – one in which the full potential of human progress can be unleashed. This is how we at Pratt & Whitney approach our work, and this is why we are inspired to go beyond.

2017 RESULTS

39,000
Employees



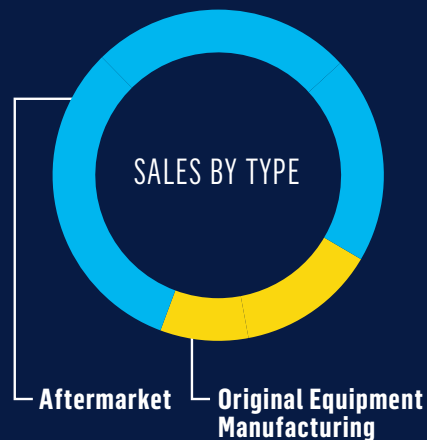
\$16.5B
Adjusted Net Sales



\$1.7B
Adjusted Operating Profit



2017 SALES BREAKDOWN





GO BEYOND



EYEING THE FUTURE FIGHTER

Pratt & Whitney powers the world's most technologically advanced military aircraft, including the Lockheed Martin F-35 Lightning II and the Boeing KC-46A tanker. Providing dominant airpower is a daunting task. Adversary threat systems are constantly improving, and it is Pratt & Whitney's mission to stay ahead of the curve. This translates into trusted front-line support and continuous improvement of propulsion systems, including next-generation adaptive engine technologies. In coming years, Pratt & Whitney will power the Northrop Grumman B-21 Raider. Pratt & Whitney's charge is to ensure customers can rely on dependable engines to perform the mission, even in the most demanding conditions. Pratt & Whitney does that every day by developing, fielding and sustaining the world's most advanced military engines.

REACHING 100,000, AND COUNTING

Pratt & Whitney Canada produced its 100,000th engine in 2017, a remarkable achievement and a testament to its reputation for delivering durable, reliable and high-quality engines. The company has a rich history of innovation with its engines powering commercial, general and business aviation, civil helicopters, and auxiliary power units. Pratt & Whitney Canada has a fleet of more than 63,000 engines flying in nearly every country in the world, logging an impressive 830 million flight and operating hours to date.

GEARING UP FOR THE GEARED TURBOFAN

Pratt & Whitney invested \$1.3 billion in its production and overhaul facilities to meet extraordinary demand for the Pratt & Whitney GTF™ engine. At the end of the year, there were more than 8,000 engines on order, including firm and option engines. In 2017, Pratt & Whitney met its GTF family engine production goal, delivering 374 GTF family engines. Pratt & Whitney also opened three GTF aftermarket facilities to support its GTF customers during 2017. Pratt & Whitney's GTF engine family is a revolutionary new engine design that delivers substantial reductions in fuel burn, emissions and noise, representing the future of aviation.

TAKING CUSTOMER SERVICE TO THE NEXT LEVEL

Long recognized for its outstanding customer service, Pratt & Whitney has taken its commitment to a new, even higher level. The company recently launched EngineWise™, a services portfolio designed to improve the predictability, reliability and health of customer fleets. EngineWise uses state-of-the-art data analytics and real-time intelligence to predict and prevent disruptions. It will unify Pratt & Whitney's aftermarket service portfolio and provide the platform for new service options as customer needs evolve.

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