

## Corporate Responsibility 2007 Highlights: Hamilton Sundstrand

*This material is intended as a companion piece to the Business Unit Overviews in UTC's Corporate Responsibility Report and demonstrates further Hamilton Sundstrand's commitment to corporate responsibility.*

### Our Products

- Hamilton Sundstrand is supplying nine separate systems for the Boeing 787 Dreamliner, where testing is ongoing at the company's Rockford, Illinois Airplane Power System Integration Facility (APSIF) laboratory.
- The environmentally friendly Auxiliary Power Unit (APU) for the 787 features lower emissions and significantly reduced noise levels.
- The Rockford Actuation Systems team achieved ACE Silver in 2007, thanks to customer-supplier collaboration, employee engagement and a robust process for collecting market feedback.

### Our Customers and Suppliers

- Hamilton Sundstrand takes a collaborative approach in assisting suppliers to reduce their environmental footprint and in assuring a safe working environment for everyone.
- Hamilton Sundstrand worked closely with major suppliers in 2007 to meet new EH&S expectations, as outlined in UTC's 2007-2010 EH&S goals. These suppliers began administering self assessments and documenting corrective measures where necessary. This effort is expected to continue through 2008.
- Hamilton Sundstrand's Electronic Commodity Team demonstrates the company's commitment to developing relationships with minority business enterprises (MBEs). Teamwork was a major focus when collaborating with C&D Electronics of Holyoke, Massachusetts. This approach resulted in a three-year, \$20 million contract with C&D, which has already saved Hamilton Sundstrand \$500,000. Thanks to this collaboration, the Electronic Commodity Team moved from spot-buy pricing to a more favorable long term agreement (LTA) pricing strategy.

### The Environment

- To meet UTC's 2007-2010 EH&S goals, Hamilton Sundstrand employs regular energy audits and compressed air audits at its manufacturing facilities. Energy and compressed air assessments have been completed at more than 30 Hamilton Sundstrand sites worldwide. These assessments include formal energy audits at 17 of the company's largest facilities.

### Our Communities

- Since 1999, Hamilton Sundstrand has been a sponsor of the annual Connecticut Envirothon, a program that promotes environmental learning at more than 40 local high schools. Since Hamilton Sundstrand began its

support, the program has reached more than 1,600 students. During this time, employees from the EH&S group at Hamilton Sundstrand have volunteered as group leaders, escorts, mentors and tutors.