

United Technologies Corporation
Condensed Consolidated Statement of Operations

(Millions, except per share amounts)	Quarter Ended June 30, (Unaudited)		Six Months Ended June 30, (Unaudited)	
	2010	2009	2010	2009
Revenues	\$ 13,890	\$ 13,196	\$ 25,981	\$ 25,445
Costs and Expenses:				
Cost of products and services sold	10,015	9,601	18,747	18,708
Research and development	459	384	856	793
Selling, general and administrative	1,491	1,574	2,915	3,057
Operating Profit	1,925	1,637	3,463	2,887
Interest expense	192	177	378	352
Income before income taxes	1,733	1,460	3,085	2,535
Income tax expense	521	394	926	670
Net income	1,212	1,066	2,159	1,865
Less: Noncontrolling interest in subsidiaries' earnings	102	90	183	167
Net income attributable to common shareowners	<u>\$ 1,110</u>	<u>\$ 976</u>	<u>\$ 1,976</u>	<u>\$ 1,698</u>
Earnings Per Share of Common Stock:				
Basic	\$ 1.22	\$ 1.06	\$ 2.17	\$ 1.85
Diluted	\$ 1.20	\$ 1.05	\$ 2.13	\$ 1.83
Weighted average number of shares outstanding:				
Basic shares	910	919	912	919
Diluted shares	925	929	927	927

As described on the following pages, consolidated results for the quarters and six months ended June 30, 2010 and 2009 include non-recurring items, restructuring and other costs.

See accompanying Notes to Condensed Consolidated Financial Statements.

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Segment Revenues and Operating Profit

(Millions)	Quarter Ended June 30, (Unaudited)		Six Months Ended June 30, (Unaudited)	
	2010	2009	2010	2009
Revenues				
Otis	\$ 2,837	\$ 2,952	\$ 5,569	\$ 5,617
Carrier	3,124	3,100	5,564	5,587
UTC Fire & Security	1,619	1,330	3,038	2,616
Pratt & Whitney	3,298	3,111	6,190	6,291
Hamilton Sundstrand	1,387	1,402	2,728	2,783
Sikorsky	1,691	1,389	3,057	2,723
Segment Revenues	13,956	13,284	26,146	25,617
Eliminations and other	(66)	(88)	(165)	(172)
Consolidated Revenues	\$ 13,890	\$ 13,196	\$ 25,981	\$ 25,445
Operating Profit				
Otis	\$ 641	\$ 631	\$ 1,237	\$ 1,137
Carrier	333	260	472	282
UTC Fire & Security	168	55	291	148
Pratt & Whitney	522	467	958	903
Hamilton Sundstrand	204	187	425	379
Sikorsky	169	133	314	249
Segment Operating Profit	2,037	1,733	3,697	3,098
Eliminations and other	(19)	(7)	(64)	(44)
General corporate expenses	(93)	(89)	(170)	(167)
Consolidated Operating Profit	\$ 1,925	\$ 1,637	\$ 3,463	\$ 2,887
Segment Operating Profit Margin				
Otis	22.6%	21.4%	22.2%	20.2%
Carrier	10.7%	8.4%	8.5%	5.0%
UTC Fire & Security	10.4%	4.1%	9.6%	5.7%
Pratt & Whitney	15.8%	15.0%	15.5%	14.4%
Hamilton Sundstrand	14.7%	13.3%	15.6%	13.6%
Sikorsky	10.0%	9.6%	10.3%	9.1%
Segment Operating Profit Margin	14.6%	13.0%	14.1%	12.1%

As described on the following pages, consolidated results for the quarters and six months ended June 30, 2010 and 2009 include non-recurring items, restructuring and other costs.

United Technologies Corporation

Restructuring and Other Costs

Consolidated operating profit for the quarters and six months ended June 30, 2010 and 2009 includes restructuring and other costs as follows:

(Millions)	Quarter Ended June 30, (Unaudited)		Six Months Ended June 30, (Unaudited)	
	2010	2009	2010	2009
Otis	\$ 17	\$ 57	\$ 28	\$ 79
Carrier ¹	15	55	33	96
UTC Fire & Security	19	86	29	100
Pratt & Whitney	9	56	35	120
Hamilton Sundstrand	7	37	9	56
Sikorsky	7	7	7	7
Eliminations and other ²	11	1	11	3
General corporate expenses	-	2	-	3
Total Restructuring and Other Costs ¹	<u>\$ 85</u>	<u>\$ 301</u>	<u>\$ 152</u>	<u>\$ 464</u>

¹ Approximately \$1 million and \$12 million of the total amount of restructuring and other costs incurred in the quarters ended March 31, 2010 and June 30, 2009, respectively, resides in other income, net which is reflected within revenues.

² Amount incurred in the quarter ended June 30, 2010 reflects the impact of a curtailment of our domestic pension plans.

Non-Recurring Items

Consolidated results for the quarters and six months ended June 30, 2010 and 2009 includes the following non-recurring items:

Q2-2010

Carrier: Approximately \$47 million net charge resulting from dispositions associated with Carrier's ongoing portfolio transformation. Included in this net charge is an approximately \$58 million asset impairment charge associated with the expected disposition of a business, partially offset by an approximately \$11 million gain on the sale of another business.

Hamilton Sundstrand: Approximately \$28 million of asset impairment charges. These charges relate primarily to the expected disposition of an aerospace business as part of Hamilton Sundstrand's ongoing low cost sourcing initiatives.

Eliminations and other: Favorable pretax interest adjustment of approximately \$24 million associated with the resolution of an uncertain temporary tax item in the quarter.

Q2-2009

Otis: Approximately \$52 million non-cash, non-taxable gain recognized on the remeasurement to fair value of a previously held equity interest in a joint venture resulting from the purchase of a controlling interest.

Q1-2009

Income tax expense: Favorable tax impact of approximately \$25 million related to the formation of a commercial venture.

The following page provides segment revenues, operating profits and operating profit margins as adjusted for restructuring and other costs, and the aforementioned non-recurring items. Management believes these adjusted results more accurately portray the ongoing operational performance and fundamentals of the underlying businesses. The amount and timing of restructuring and other costs and non-recurring activity can vary substantially from period to period with no assurances of comparable activity or amounts being incurred in future periods. The amount of restructuring and other costs in 2009 was significantly in excess of that incurred in prior years as well as the levels expected to be incurred in 2010 and reflected the severity of the global recession. These amounts have therefore been adjusted out in the following schedule in order to provide a more representative comparison of current year operating performance to prior year performance.

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Segment Revenues and Operating Profit Adjusted for Restructuring and Other Costs and Non-Recurring Items (as reflected on the previous page)

(Millions)	Quarter Ended June 30, (Unaudited)		Six Months Ended June 30, (Unaudited)	
	2010	2009	2010	2009
Adjusted Revenues				
Otis	\$ 2,837	\$ 2,900	\$ 5,569	\$ 5,565
Carrier	3,113	3,112	5,554	5,599
UTC Fire & Security	1,619	1,330	3,038	2,616
Pratt & Whitney	3,298	3,111	6,190	6,291
Hamilton Sundstrand	1,387	1,402	2,728	2,783
Sikorsky	1,691	1,389	3,057	2,723
Adjusted Segment Revenues	13,945	13,244	26,136	25,577
Eliminations and other	(90)	(88)	(189)	(172)
Adjusted Consolidated Revenues	\$ 13,855	\$ 13,156	\$ 25,947	\$ 25,405
Adjusted Operating Profit				
Otis	\$ 658	\$ 636	\$ 1,265	\$ 1,164
Carrier	395	315	552	378
UTC Fire & Security	187	141	320	248
Pratt & Whitney	531	523	993	1,023
Hamilton Sundstrand	239	224	462	435
Sikorsky	176	140	321	256
Adjusted Segment Operating Profit	2,186	1,979	3,913	3,504
Eliminations and other	(32)	(6)	(77)	(41)
General corporate expenses	(93)	(87)	(170)	(164)
Adjusted Consolidated Operating Profit	\$ 2,061	\$ 1,886	\$ 3,666	\$ 3,299
Adjusted Segment Operating Profit Margin				
Otis	23.2%	21.9%	22.7%	20.9%
Carrier	12.7%	10.1%	9.9%	6.8%
UTC Fire & Security	11.6%	10.6%	10.5%	9.5%
Pratt & Whitney	16.1%	16.8%	16.0%	16.3%
Hamilton Sundstrand	17.2%	16.0%	16.9%	15.6%
Sikorsky	10.4%	10.1%	10.5%	9.4%
Adjusted Segment Operating Profit Margin	15.7%	14.9%	15.0%	13.7%

United Technologies Corporation
Condensed Consolidated Balance Sheet

(Millions)	June 30, 2010	December 31, 2009
	(Unaudited)	(Unaudited)
<u>Assets</u>		
Cash and cash equivalents	\$ 4,997	\$ 4,449
Accounts receivable, net	8,881	8,469
Inventories and contracts in progress, net	8,083	7,509
Other assets, current	2,440	2,767
Total Current Assets	24,401	23,194
Fixed assets, net	6,090	6,364
Goodwill	16,914	16,298
Intangible assets, net	3,899	3,538
Other assets	7,039	6,368
Total Assets	\$ 58,343	\$ 55,762
<u>Liabilities and Equity</u>		
Short-term debt	\$ 2,026	\$ 1,487
Accounts payable	5,057	4,634
Accrued liabilities	11,679	11,792
Total Current Liabilities	18,762	17,913
Long-term debt	10,039	8,257
Other long-term liabilities	8,316	8,204
Total Liabilities	37,117	34,374
Redeemable noncontrolling interest	311	389
Shareowners' Equity:		
Common Stock	12,033	11,565
Treasury Stock	(16,431)	(15,408)
Retained earnings	28,569	27,396
Accumulated other comprehensive loss	(4,238)	(3,487)
Total Shareowners' Equity	19,933	20,066
Noncontrolling interest	982	933
Total Equity	20,915	20,999
Total Liabilities and Equity	\$ 58,343	\$ 55,762
Debt Ratios:		
Debt to total capitalization	37%	32%
Net debt to net capitalization	25%	20%

See accompanying Notes to Condensed Consolidated Financial Statements.

United Technologies Corporation

Condensed Consolidated Statement of Cash Flows

(Millions)	Quarter Ended June 30, (Unaudited)		Six Months Ended June 30, (Unaudited)	
	2010	2009	2010	2009
Operating Activities:				
Net income attributable to common shareowners	\$ 1,110	\$ 976	\$ 1,976	\$ 1,698
Noncontrolling interest in subsidiaries' earnings	102	90	183	167
Net income	1,212	1,066	2,159	1,865
Adjustments to reconcile net income to net cash flows provided by operating activities:				
Depreciation and amortization	339	303	666	609
Deferred income tax (benefit) provision	(69)	9	(128)	23
Stock compensation cost	43	44	88	78
Change in working capital	(203)	522	(397)	(196)
Global pension contributions *	(219)	(428)	(261)	(451)
Other operating activities, net	297	24	427	97
Net cash flows provided by operating activities	1,400	1,540	2,554	2,025
Investing Activities:				
Capital expenditures	(155)	(173)	(302)	(340)
Acquisitions and dispositions of businesses, net	(169)	(31)	(2,236)	(153)
Other investing activities, net	89	(102)	179	(34)
Net cash flows used in investing activities	(235)	(306)	(2,359)	(527)
Financing Activities:				
Increase (decrease) in borrowings, net	108	(31)	2,280	(628)
Dividends paid on Common Stock	(371)	(340)	(744)	(679)
Repurchase of Common Stock	(650)	(150)	(1,150)	(350)
Other financing activities, net	-	(55)	19	(128)
Net cash flows (used in) provided by financing activities	(913)	(576)	405	(1,785)
Effect of foreign exchange rate changes on cash and cash equivalents	(43)	86	(52)	(24)
Net increase (decrease) in cash and cash equivalents	209	744	548	(311)
Cash and cash equivalents, beginning of period	4,788	3,272	4,449	4,327
Cash and cash equivalents, end of period	\$ 4,997	\$ 4,016	\$ 4,997	\$ 4,016

* Non-cash activities include contributions of UTC Common Stock of \$250 million to domestic defined benefit pension plans in the second quarter of 2010.

See accompanying Notes to Condensed Consolidated Financial Statements.

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Free Cash Flow Reconciliation

(Millions)	Quarter Ended June 30,	
	(Unaudited)	
	2010	2009
Net income attributable to common shareowners	\$ 1,110	\$ 976
Noncontrolling interest in subsidiaries' earnings	102	90
Net income	1,212	1,066
Depreciation and amortization	339	303
Change in working capital	(203)	522
Other operating activities, net	52	(351)
Net cash flows provided by operating activities	1,400	1,540
Net cash flows provided by operating activities as a percentage of net income attributable to common shareowners	126 %	158 %
Capital expenditures	(155)	(173)
Capital expenditures as a percentage of net income attributable to common shareowners	(14) %	(18) %
Free cash flow	<u>\$ 1,245</u>	<u>\$ 1,367</u>
Free cash flow as a percentage of net income attributable to common shareowners	<u>112 %</u>	<u>140 %</u>

(Millions)	Six Months Ended June 30,	
	(Unaudited)	
	2010	2009
Net income attributable to common shareowners	\$ 1,976	\$ 1,698
Noncontrolling interest in subsidiaries' earnings	183	167
Net income	2,159	1,865
Depreciation and amortization	666	609
Change in working capital	(397)	(196)
Other operating activities, net	126	(253)
Net cash flows provided by operating activities	2,554	2,025
Net cash flows provided by operating activities as a percentage of net income attributable to common shareowners	129 %	119 %
Capital expenditures	(302)	(340)
Capital expenditures as a percentage of net income attributable to common shareowners	(15) %	(20) %
Free cash flow	<u>\$ 2,252</u>	<u>\$ 1,685</u>
Free cash flow as a percentage of net income attributable to common shareowners	<u>114 %</u>	<u>99 %</u>

Free cash flow, which represents cash flow from operations less capital expenditures, is the principal cash performance measure used by the Corporation. Management believes free cash flow provides a relevant measure of liquidity and a useful basis for assessing the Corporation's ability to fund its activities, including the financing of acquisitions, debt service, repurchases of the Corporation's Common Stock and distribution of earnings to shareholders. Others that use the term free cash flow may calculate it differently. The reconciliation of net cash flow provided by operating activities, prepared in accordance with Generally Accepted Accounting Principles, to free cash flow is above.

United Technologies Corporation

Notes to Condensed Consolidated Financial Statements

- (1) Debt to total capitalization equals total debt divided by total debt plus equity. Net debt to net capitalization equals total debt less cash and cash equivalents divided by total debt plus equity less cash and cash equivalents.
- (2) Organic revenue growth represents the total reported increase within the Corporation's ongoing businesses less the impact of foreign currency translation, acquisitions and divestitures completed in the preceding twelve months and significant non-recurring items. Non-recurring items that are not included within organic revenue growth in 2010 include an approximately \$11 million gain on the sale of a business associated with Carrier's ongoing portfolio transformation and a favorable pretax interest adjustment of approximately \$24 million associated with the resolution of an uncertain temporary tax item. Not included within organic revenue growth for 2009 is a non-recurring item of approximately \$52 million related to a non-cash, non-taxable gain recognized on the remeasurement to fair value of a previously held equity interest in a joint venture as a result of the purchase of a controlling interest.